

# Result Review | Pakistan Research

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25 February 2026

## KOHC: 2QFY26 EPS clocks in at PKR 2.82, down by 21% YoY

**Kohat Cement Company Limited**

PSX: KOHC | Bloomberg: KOHC PA | Reuters: KOHC.PSX

- KOHC announced its 2QFY26 results today wherein the company reported an EPS of PKR 2.82, down by 21% YoY.
- Net sales for 2QFY26 clocked in at PKR 10.5bn, flattish YoY. The 9% YoY growth in local dispatches to ~0.7mn tons is offset by a decline in net retention due to greater pricing pressure in the KP region.
- Gross margins for 2QFY26 clocked in at 32%, down 10 ppts YoY reflecting normalization from elevated SPLY levels when KOHC's regional prices of PKR 1,476/bag were above the northern average of PKR 1,459/bag. Furthermore, the margin compression is driven by higher royalty charge and energy cost. The limestone royalty increased to PKR 350/ton for FY26 from PKR 250/ton for FY25.
- Other income declined by 27% YoY from PKR 1.6bn SPLY to PKR 1.2bn in 2QFY26 reflecting lower interest rates. However, the effective annualized interest rate on short-term investments clocked in at 14%, greater than the average interest rate of ~10.5% during the quarter, indicating mark to market gains on investments.
- On a sequential basis, earnings declined by 12% QoQ. Net revenue increased 2% QoQ reflecting increase of 5% QoQ growth in local dispatches. Gross margins declined by 2ppts QoQ, reflecting upward pressure on coal costs due to Afghan border closure.
- We maintain a 'Hold' recommendation on the stock based on our Dec-26 price target (PT) of PKR 124/share.

### Key Data

PSX Ticker	KOHC
Target Price (PKR)	124
Current Price (PKR)	94
Upside/(Downside) (%)	32%
Dividend Yield (%)	0%
Total Return (%)	32%
12-month High (PKR)	127
12-month Low (PKR)	66
Outstanding Shares (mn)	919
Market Cap (PKR mn)	85,937

Source: PSX, Akseer Research

Financial Estimates (PKR mn)	2QFY25	2QFY26	YoY	1HFY25	1HFY26	YoY
Sales	10,580	10,457	-1%	20,663	20,744	0%
Cost of Sales	6,115	7,068	16%	11,885	13,867	17%
<b>Gross Profit</b>	<b>4,465</b>	<b>3,389</b>	<b>-24%</b>	<b>8,778</b>	<b>6,877</b>	<b>-22%</b>
General and Admin	54	51	-6%	101	100	0%
Selling and Distribution	191	205	7%	372	386	4%
Other Operating Expenses	281	234	-17%	563	434	-23%
Other Income	1,585	1,157	-27%	3,056	2,624	-14%
Finance Cost	94	42	-55%	210	82	-61%
<b>Profit Before Tax</b>	<b>5,429</b>	<b>4,012</b>	<b>-26%</b>	<b>10,589</b>	<b>8,499</b>	<b>-20%</b>
Taxation	1,983	1,416	-29%	3,704	2,959	-20%
<b>Net Income</b>	<b>3,446</b>	<b>2,596</b>	<b>-25%</b>	<b>6,885</b>	<b>5,540</b>	<b>-20%</b>
EPS	3.52	2.82	-21%	7.12	6.03	-15%
DPS	0.00	0.00		0.00	0.00	

Source: Company Accounts, Akseer Research

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To arrive at our 12-months Price Target, the JV uses different valuation methods which include: 1). DCF methodology, 2). Relative valuation methodology, and 3). Asset-based valuation methodology.

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Rating	Expected Total Return
Buy	Greater than or equal to +15%
Hold	Between -5% and +15%
Sell	Less than or equal to -5%

Ratings are updated to account for any development impacting the economy/sector/company, changes in analysts' assumptions or a combination of these factors.

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